

CONSOLIDATED BALANCE SHEET

As of 31th Mar, 2013

Unit: VND

Assets	Code	EXP	Ending Balance	Beginning Balance
A. CURRENT ASSETS (100=110+120+130+140+150)	100		5.152.296.211.691	4.837.002.006.608
I. Cash and cash equivalents	110	V.01	2.549.383.714.215	1.947.090.450.986
1. Cash	111		963.383.714.215	806.860.450.986
2. Cash equivalents	112		1.586.000.000.000	1.140.230.000.000
II. Short-term financial investments	120		1.720.956.730.374	2.097.809.872.532
1. Short-term investments	121	V.02	1.889.330.236.185	2.292.163.797.759
2. Short-term investment of trustee investment	122	V.03	-	-
3. Provision for devaluation of short-term investments (*)	129	V.02	(168.373.505.811)	(194.353.925.227)
III. Short-term receivables	130	V.08	870.899.115.162	784.596.795.412
1. Trade accounts receivable	131		424.177.563.652	500.024.123.162
2. Advances to supplier	132		6.683.661.506	4.092.973.299
3. Short-term internal receivables	133		-	-
4. Receivable in accordance with contracts in progress	135		111.485.566	7.317.649.764
5. Other receivables	138		498.477.479.718	339.346.884.820
6. Provision for short-term bad receivables (*)	139		(58.551.075.281)	(66.184.835.633)
IV. Inventories	140		-	-
V. Other current assets	150		11.056.651.940	7.504.887.678
1. Short-term prepaid expenses	151		7.676.625.813	5.092.189.783
2. VAT deductible	152		65.848.471	119.318.128
3.Tax and accounts receivable from State budget			263.780.523	464.966.248
4. Trading Government bonds	154		-	-
5. Other current assets	158		3.050.397.133	1.828.413.519
Assets	Code	EXP	Ending Balance	Beginning Balance
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		3.298.530.203.278	3.143.873.895.267
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211		-	-
2. Capital receivable from subsidiaries	212		-	-
3. Long-term inter-company receivables	213		-	-
4. Other long-term receivables	218		-	-
5. Provision for long-term bad receivable (*)	219		-	-
II. Fixed assets	210		140.588.978.738	145.252.092.780
1. Tangible fixed assets	221	V.06	21.168.359.277	24.094.347.697
- Historical cost	222		96.062.955.706	96.015.355.706
- Accumulated depreciation (*)	223		(74.894.596.429)	(71.921.008.009)
2. Finance leases fixed assets	224		-	-
- Historical cost	225		-	-
- Accumulated depreciation (*)	226		-	-
3. Intangible fixed assets	227	V.07	119.420.619.461	121.157.745.083
- Historical cost	228		156.277.513.279	156.277.513.279
- Accumulated depreciation (*)	229		(36.856.893.818)	(35.119.768.196)
4. Construction in progress expenses	230		-	-
III. Property Investment	240		267.211.230.201	269.347.115.777
- Historical cost	241		283.612.736.520	283.612.736.520
- Accumulated depreciation (*)	242		(16.401.506.319)	(14.265.620.743)
IV. Long-term financial investments	250	V.02	2.810.195.140.970	2.646.569.834.634
1. Investment in subsidiary company	251		-	-
2. Investment in joint venture	252		1.455.229.548.436	1.216.460.435.248
3. Long-term security investments	253		954.085.712.044	1.056.730.351.972
4. Other long-term investment	258		548.616.990.000	548.616.990.000
5. Provision for devaluation of long-term finance investments (*)	259		(147.737.109.510)	(175.237.942.586)
V. Other long-term assets	260		80.534.853.369	82.704.852.076
1. Long-term prepaid expenses	261	V.04	6.740.082.716	8.861.760.393
2. Deferred income tax assets	262		50.139.595.647	52.687.916.677
3. Deposit fund payment	263	V.05	17.482.911.796	14.982.911.796
4. Others	268		6.172.263.210	6.172.263.210
TOTAL ASSETS (270=100+200)	270		8.450.826.414.969	7.980.875.901.875

CAPITAL SOURCE	Code	EXP	Ending Balance	Beginning Balance
A. LIABILITIES (300=310+330)	300		3.000.725.433.081	2.705.603.684.581
I. Current liabilities	310		2.985.400.943.766	2.677.707.415.060
1. Short-term borrowing and debts	311	V.13	161.101.895.136	357.728.021.077
2. Trade accounts payable	312	V.10	9.955.440.604	10.237.833.415
3. Advances from customers	313	V.11	99.361.073.750	99.049.773.750
4. Taxes and liabilities to State budget	314	V.12	41.116.546.712	18.718.850.445
5. Payable to employees	315		17.922.140	53.077.997
6. Payable expenses	316	V.09	14.243.505.409	9.183.790.553
7. Accounts payable-Affiliate	317		-	-
8. Payable to securities transactions	320		851.243.655.394	911.725.652.287
9. Payable to dividend, original capital and interest bonds	321		6.502.283.505	4.474.923.850
10. Payable to organization issuing securities	322		605.427.160	605.427.160
11. Bonus and welfare fund			66.237.822.925	75.065.576.088
12. Other short-term payables	328	V.14	1.734.076.235.581	1.189.788.103.106
13. Traded government bonds again			-	-
14. Unrealised revenue			939.135.450	1.076.385.332
15. Provision for short-term liabilities	329		-	-
II. Long-term liabilities	330		15.324.489.315	27.896.269.521
1. Long-term accounts payable-Trade	331		-	-
2. Long-term accounts payable-Affiliate	332		-	-
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		452.051.185	743.715.145
5. Capital trustee received long-term investment	335	V.15	-	-
6. Deferred income tax	336		-	-
7. Provision for unemployment benefit	337		14.872.438.130	27.152.554.376
8. Provision for long-term liabilities	338		-	-
9. Provision for compensation for investors	339		-	-
B. OWNER'S EQUITY (400=410+430)	400		5.366.829.330.678	5.191.573.047.865
I. Capital sources and funds	410	V.16	5.366.829.330.678	5.191.573.047.865
1. Paid-in capital	411		-	-
2. Capital surplus	412		3.537.949.420.000	3.526.117.420.000
3. Other capital of owner	413		344.944.356.378	340.921.476.378
4. Treasury stock (*)	414		(2.984.822.212)	(2.605.677.770)
5. Assets revaluation difference	415		(89.246.186.000)	(89.246.186.000)
6. Foreign exchange difference	416		-	-
7. Investment and development funds	417		-	-
8. Financial reserve fund	418		-	-
9. Other fund belong to owner's equity	419		289.383.181.436	289.383.181.436
10. Retained after-tax profit	420		1.286.783.381.076	1.127.002.833.821
MINARITY INTEREST			83.271.651.210	83.699.169.429
TOTAL RESOURCES	440		8.450.826.414.969	7.980.875.901.875

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CONSOLIDATED INCOME STATEMENT
Quarter 1/2013

No.	Items	Code	Quarter 1	
			Current year	Previous year
1	2	3	4	5
1	Revenue of sales and services	01	166.728.714.719	164.423.899.082
	Include:			
	- Revenue per active stockbroker		33.887.714.264	28.640.249.901
	- Revenue activities Investment securities, capital contribution		33.176.677.833	41.632.569.273
	- Revenue guarantees issued securities		-	-
	- Revenue agents issuing securities		-	5.061.000
	- Revenue Management category of investment company fund management		118.088.682	-
	- Revenue from the operation		2.109.553.261	9.700.665.577
	- Revenue save up stocks		1.115.492.074	1.173.427.077
	- Revenue activities trustee auction		-	-
	- Revenue for the use tax assets		2.038.236.207	2.370.151.848
	- Others revenue		94.282.952.398	80.901.774.406
2	Deductions	02	-	-
3	Net sales and services (10=01 - 02)	10	166.728.714.719	164.423.899.082
4	Cost of goods sold	11	64.297.245.708	1.361.313.236
5	Gross profit	20	102.431.469.011	163.062.585.846
6	General and Administrative Expenses	25	2.487.739.178	1.968.339.964
7	Net operating profit (30=20-25)	30	99.943.729.833	161.094.245.882
8	Other Income	31	16.359.813.903	1.511.801.351
9	Other Expenses	32	-	496.494.000
10	Other profit (40=31-32)	40	16.359.813.903	1.015.307.351
11	Profit from joint venture	50	71.382.903.533	43.019.072.715
12	Total profit before tax (60=30+40+50)	60	187.686.447.269	205.128.625.948
13	Current corporate income tax expenses	61	37.355.805.931	36.364.203.640
14	Deferred corporate income tax expenses	62	(9.731.795.153)	(16.442.509.740)
15	Profit after tax (70=60-61-62)	70	160.062.436.491	185.206.932.048
	15.1 Profit after tax of minorities		(427.518.067)	101.243.608

CONSOLIDATED CASH FLOW STATEMENT

(Indirect method)
Quarter 1/2013

Unit: VND

No.	Items	Code	Accumulation	
			Current year	Previous year
I.	CASH FLOWS FROM BUSINESS SECURITIES			
1.	Profit before tax	01	187.686.447.269	205.128.625.948
2.	Adjusted for the:			
-	Depreciation of fixed assets	02	6.846.599.618	9.135.657.577
-	The back-up	03	(61.115.012.846)	(163.469.062.680)
-	Interest, loss difference exchange rates not	04	-	-
-	Interest, loss investment activities	05	(87.680.110.927)	(36.826.050.982)
-	Loan interest expenses	06	2.361.086.071	-
3.	Profit from operating activities	08	48.099.009.185	13.969.169.863
-	Increase, decrease receivables	09	(134.047.073.485)	(216.712.604.138)
	Increase, reduce inventor		375.009.078.610	(300.099.756.906)
-	Increase, reduce short-term securities	10	-	-
-	Increase, reducing the pay	11	491.196.876.634	632.361.006.586
-	Increase, reduce costs prepaid	12	(761.053.606)	1.260.537.767
-	Interest loan funds have	13	(2.715.534.314)	(6.470.621)
	Corporate income tax was filed	14	(9.820.919.352)	-
-	Cash received from operating activities	15	-	3.149.811.281
-	Orther cash paid from operating activities	16	(8.842.753.163)	(13.334.535.497)
	Net cash flows from operating activities	20	758.117.630.509	120.587.158.335
II.	CASH FLOWS FROM INVESTING ACTIVITIES:			
1.	Cash paid for purchase of capital assets and other long-term assets	21	(2.529.694.320)	(727.041.551)
2.	Cash received from liquidation or disposal of capital assets and other long-term assets	22	-	1.473.942.424
3.	Cash paid for lending or purchase debt tools of other companies	23	(20.000.000.000)	-
4.	Withdrawal of lending or resale debt tools of other companies	26	25.000.000.000	-
5.	Cash paid for joining capital in other companies	27	(80.106.461.876)	(100.768.667.942)
6.	Withdrawal of capital in other companies	28	82.468.567.996	157.866.340.499
7.	Cash received from interest, dividend and distributed profit	29	20.114.466.866	29.583.028.306
	Net cash used in investing activities	30	24.946.878.666	87.427.601.736
III.	CASH FLOWS FROM FINANCING ACTIVITIES:			
1.	Cash received from issuing stock, other owners' equity	31	15.854.880.000	-
2.	Cash paid to owners equity, repurchase issued stock	32	-	-
3.	Cash received from long-term and short-term borrowings	33	-	-
4.	Return of capital trustee to trustee investment	34	740.995.512.302	-
5.	Cash paid to principal debt	35	(937.621.638.243)	-
6.	Cash paid to financial lease debt	36	-	-
7.	Dividend, profit paid for owners	37	-	(36.543.000)
	Net cash (used in) provided by financing activities	40	(180.771.245.941)	(36.543.000)
	Net cash during the period	50	602.293.263.234	207.978.217.071
	Cash and cash equivalents at beginning of year	60	1.947.090.450.982	1.945.764.811.547
	Influence of foreign exchange fluctuation	61	-	-
	Cash and cash equivalents at end of year	70	2.549.383.714.216	2.153.743.028.618