

**BALANCE SHEET**

As at Dec. 31th, 2009

Unit: VND

| ASSETS                                                          | Code       | Note        | Ending Balance            | Beginning Balance         |
|-----------------------------------------------------------------|------------|-------------|---------------------------|---------------------------|
| <b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>           | <b>100</b> |             | <b>5,099,163,183,691</b>  | <b>4,738,663,610,791</b>  |
| <b>I. Cash and cash equivalents</b>                             | <b>110</b> |             | <b>1,383,302,959,936</b>  | <b>512,800,801,199</b>    |
| 1. Cash                                                         | 111        | V.01        | 24,102,959,936            | 32,800,801,199            |
| 2. Cash equivalents                                             | 112        |             | 1,359,200,000,000         | 480,000,000,000           |
| <b>II. Short-term financial investments</b>                     | <b>120</b> | <b>V.02</b> | <b>2,205,000,000,000</b>  | <b>2,735,647,725,728</b>  |
| 1. Short-term investments                                       | 121        |             | 2,205,000,000,000         | 2,755,000,000,000         |
| 2. Provision for devaluation of short-term security investments | 129        |             | -                         | (19,352,274,272)          |
| <b>III. Receivables</b>                                         | <b>130</b> |             | <b>876,954,166,119</b>    | <b>931,920,868,294</b>    |
| 1. Trade accounts receivables                                   | 131        |             | 867,117,307,022           | 915,396,364,260           |
| 2. Advances to suppliers                                        | 132        |             | 9,803,833,558             | 15,962,439,677            |
| 3. Short-term internal receivables                              | 133        |             | -                         | -                         |
| 4. Receivable in accordance with contracts in progress          | 134        |             | -                         | -                         |
| 5. Other receivables                                            | 135        | V.03        | 33,025,539                | 562,064,357               |
| 6. Provision for short-term bad receivables                     | 139        |             | -                         | -                         |
| <b>IV. Inventories</b>                                          | <b>140</b> |             | <b>601,820,401,413</b>    | <b>557,197,978,285</b>    |
| 1. Inventories                                                  | 141        | V.04        | 719,652,863,777           | 652,854,399,236           |
| 2. Provision for devaluation of inventories                     | 149        |             | (117,832,462,364)         | (95,656,420,951)          |
| <b>V. Other short-term assets</b>                               | <b>150</b> |             | <b>32,085,656,223</b>     | <b>1,096,237,285</b>      |
| 1. Short-term prepaid expenses                                  | 151        |             | -                         | -                         |
| 2. VAT deductible                                               | 152        |             | -                         | -                         |
| 3. Tax and accounts receivable from State budget                | 154        | V.05        | 30,503,745,710            | 431,668,061               |
| 4. Other short-term assets                                      | 158        |             | 1,581,910,513             | 664,569,224               |
| <b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>            | <b>200</b> |             | <b>6,644,679,613,900</b>  | <b>6,058,645,918,208</b>  |
| <b>I. Long-term receivables</b>                                 | <b>210</b> |             | <b>-</b>                  | <b>-</b>                  |
| 1. Long-term receivables from customers                         | 211        |             | -                         | -                         |
| 2. Capital receivable from subsidiaries                         | 212        |             | -                         | -                         |
| 3. Long-term inter-company receivables                          | 213        | V.06        | -                         | -                         |
| 4. Other long-term receivables                                  | 218        | V.07        | -                         | -                         |
| 5. Provision for long-term bad receivable (*)                   | 219        |             | -                         | -                         |
| <b>II. Fixed assets</b>                                         | <b>220</b> |             | <b>4,452,376,164,947</b>  | <b>5,502,035,705,300</b>  |
| 1. Tangible fixed assets                                        | 221        | V.08        | 4,230,318,936,946         | 5,114,382,198,737         |
| - Historical cost                                               | 222        |             | 13,266,503,453,950        | 13,255,619,563,184        |
| - Accumulated depreciation                                      | 223        |             | (9,036,184,517,004)       | (8,141,237,364,447)       |
| 2. Finance leases fixed assets                                  | 224        | V.09        | -                         | -                         |
| - Historical cost                                               | 225        |             | -                         | -                         |
| - Accumulated depreciation                                      | 226        |             | -                         | -                         |
| 3. Intangible fixed assets                                      | 227        | V.10        | 38,299,406,924            | 44,046,635,396            |
| - Historical cost                                               | 228        |             | 57,274,433,766            | 57,274,433,766            |
| - Accumulated depreciation                                      | 229        |             | (18,975,026,842)          | (13,227,798,370)          |
| 4. Construction in progress expenses                            | 230        | V.11        | 183,757,821,077           | 343,606,871,167           |
| <b>III. Property investment</b>                                 | <b>240</b> | <b>V.12</b> | <b>-</b>                  | <b>-</b>                  |
| - Historical cost                                               | 241        |             | -                         | -                         |
| - Accumulated depreciation (*)                                  | 242        |             | -                         | -                         |
| <b>IV. Long-term financial investments</b>                      | <b>250</b> |             | <b>1,869,919,462,500</b>  | <b>239,200,000,000</b>    |
| 1. Investment in subsidiaries                                   | 251        |             | -                         | -                         |
| 2. Investment in joint-venture                                  | 252        |             | -                         | -                         |
| 3. Other long-term investments                                  | 258        | V.13        | 1,907,707,462,500         | 278,998,000,000           |
| 4. Provision for devaluation of long-term finance investment    | 259        |             | (37,788,000,000)          | (39,798,000,000)          |
| <b>V. Other long-term assets</b>                                | <b>260</b> |             | <b>322,383,986,453</b>    | <b>317,410,212,908</b>    |
| 1. Long-term prepaid expenses                                   | 261        | V.14        | 1,130,931,336             | 1,701,168,144             |
| 2. Deferred income tax assets                                   | 262        | V.21        | 321,253,055,117           | 315,709,044,764           |
| 3. Others                                                       | 268        |             | -                         | -                         |
| <b>TOTAL ASSETS (270=100+200)</b>                               | <b>270</b> |             | <b>11,743,842,797,591</b> | <b>10,797,309,528,999</b> |

| CAPITAL SOURCE                                      | Code       | Note        | Ending Balance            | Beginning Balance         |
|-----------------------------------------------------|------------|-------------|---------------------------|---------------------------|
| <b>A. LIABILITIES (300= 310+330)</b>                | <b>300</b> |             | <b>7,424,075,076,591</b>  | <b>7,361,025,009,262</b>  |
| <b>I. Short-term liabilities</b>                    | <b>310</b> |             | <b>901,350,219,137</b>    | <b>1,006,054,442,771</b>  |
| 1. Short-term borrowing and debts                   | 311        | V.15        | 372,648,174,393           | 343,423,050,999           |
| 2. Trade accounts payable                           | 312        |             | 152,237,384,753           | 133,258,170,464           |
| 3. Advances from customers                          | 313        |             | 36,713,165                | 496,797,970               |
| 4. Taxes and liabilities to State budget            | 315        | V.16        | 17,858,675,499            | 24,005,036,499            |
| 5. Payable to employees                             | 315        |             | 41,134,379,796            | 14,313,944,154            |
| 6. Payable expenses                                 | 316        | V.17        | 222,827,534,885           | 390,313,777,397           |
| 7. Accounts payables-Affiliate                      | 317        |             | -                         | -                         |
| 8. Payable in accordance with contracts in progress | 318        |             | -                         | -                         |
| 9. Other short-term payables                        | 319        | V.18        | 94,607,356,646            | 100,243,665,288           |
| 10. Provision for short-term liabilities            | 320        |             | -                         | -                         |
| <b>II. Long-term liabilities</b>                    | <b>330</b> |             | <b>6,522,724,857,454</b>  | <b>6,354,970,566,491</b>  |
| 1. Long-term accounts payables-Trade                | 331        |             | -                         | -                         |
| 2. Long-term accounts payables-Affiliate            | 332        | V.19        | -                         | -                         |
| 3. Other long-term payables                         | 333        |             | -                         | -                         |
| 4. Long-term borrowing and debts                    | 334        | V.20        | 6,521,343,052,054         | 6,353,326,443,666         |
| 5. Deferred income tax                              | 335        | V.21        | -                         | -                         |
| 6. Provision for unemployment allowance             | 336        |             | 1,381,805,400             | 1,644,122,825             |
| 7. Provision for long-term liabilities              | 337        |             | -                         | -                         |
| <b>B. OWNER'S EQUITY (400= 410+430)</b>             | <b>400</b> |             | <b>4,319,767,721,000</b>  | <b>3,436,284,519,737</b>  |
| <b>I. Capital sources and funds</b>                 | <b>410</b> | <b>V.22</b> | <b>4,317,000,101,305</b>  | <b>3,431,985,636,217</b>  |
| 1. Paid-in capital                                  | 411        |             | 3,262,350,000,000         | 3,262,350,000,000         |
| 2. Capital surplus                                  | 412        |             | -                         | -                         |
| 3. Other capital of owner                           | 413        |             | -                         | -                         |
| 4. Treasury stock                                   | 414        |             | (65,004,299,580)          | (65,004,299,580)          |
| 5. Assets revaluation difference                    | 415        |             | -                         | -                         |
| 6. Foreign exchange difference                      | 416        |             | -                         | -                         |
| 7. Investment and development fund                  | 417        |             | 309,600,000,000           | 309,600,000,000           |
| 8. Financial reserve fund                           | 418        |             | 52,500,000,000            | 52,500,000,000            |
| 9. Other fund belong to owner's equity              | 419        |             | -                         | -                         |
| 10. Retained profit                                 | 420        |             | 757,554,400,885           | (127,460,064,203)         |
| 11. Capital for construction work                   | 421        |             | -                         | -                         |
| <b>II. Budget sources</b>                           | <b>430</b> |             | <b>2,767,619,695</b>      | <b>4,298,883,520</b>      |
| 1. Bonus and welfare fund                           | 431        |             | 2,767,619,695             | 4,298,883,520             |
| 2. Budgets                                          | 432        | V.23        | -                         | -                         |
| 3. Budget for fixed asset                           | 433        |             | 0                         | 0                         |
| <b>TOTAL RESOURCES (430= 300+400)</b>               | <b>440</b> |             | <b>11,743,842,797,591</b> | <b>10,797,309,528,999</b> |

## OFF BALANCE SHEET ITEMS

| Items                                                           | Code | Note | Ending Balance | Beginning Balance |
|-----------------------------------------------------------------|------|------|----------------|-------------------|
| 1. Operating lease assets                                       |      | 24   | 0              | 0                 |
| 2. Goods held under trust or for processing                     |      |      | 15,042,282,379 | 15,853,306,683    |
| 3. Goods received on consignment for sale                       |      |      | 0              | 0                 |
| 3.1 Telecom terminal equipment received on consignment for sale |      |      | 0              | 0                 |
| 3.2 Others received on consignment for sale                     |      |      | 0              | 0                 |
| 4. Bad debts written off                                        |      |      | 107,261,329    | 107,261,329       |
| 5. Foreign currencies                                           |      |      | 0              | 0                 |
| 6. Subsidies of state budget                                    |      |      | 0              | 0                 |

**INCOME STATEMENT**

As at Dec. 31th, 2009

Unit: VND

| Items                                                         | Code      | Note      | 2009                     | 2008                     |
|---------------------------------------------------------------|-----------|-----------|--------------------------|--------------------------|
| 1                                                             | 2         | 3         | 4                        | 5                        |
| <b>1. Sales</b>                                               | <b>01</b> | <b>18</b> | <b>4,420,949,771,326</b> | <b>3,881,915,350,482</b> |
| 2. Deductions                                                 | 02        |           | 0                        | 0                        |
| <b>3. Net sales and services (10 = 01 - 02)</b>               | <b>10</b> |           | <b>4,420,949,771,326</b> | <b>3,881,915,350,482</b> |
| 4. Cost of sales                                              | 11        | 19        | 3,139,703,837,594        | 2,798,492,740,811        |
| <b>5. Gross profit (20 = 10 - 11)</b>                         | <b>20</b> |           | <b>1,281,245,933,732</b> | <b>1,083,422,609,671</b> |
| 6. Financial income                                           | 21        | 20        | 379,645,834,443          | 293,005,863,348          |
| 7. Financial expenses                                         | 22        | 21        | 703,119,346,532          | 1,795,578,679,099        |
| 8. Selling expenses                                           | 24        |           | 0                        | 0                        |
| 9. General & administrative expenses                          | 25        |           | 72,737,625,968           | 61,718,954,616           |
| <b>10. Net operating profit [30 = 20 + (21-22) - (24+25)]</b> | <b>30</b> |           | <b>885,034,795,675</b>   | <b>(480,869,160,696)</b> |
| <b>11. Other income</b>                                       | <b>31</b> |           | <b>7,511,452,482</b>     | <b>16,915,697,144</b>    |
| 12. Other expenses                                            | 32        |           | 6,075,793,422            | 4,099,462,646            |
| 13. Other profit (40 = 31 - 32)                               | 40        |           | 1,435,659,060            | 12,816,234,498           |
| <b>14. Profit before tax (50 = 30+40)</b>                     | <b>50</b> |           | <b>886,470,454,735</b>   | <b>(468,052,926,198)</b> |
| 15. Current corporate income tax expenses                     | 51        | 22        |                          | 0                        |
| 16. Deferred corporate income tax expenses                    | 52        |           | (5,544,010,353)          | (255,269,266,167)        |
| <b>17. Profit after tax (60 = 50 - 51 - 52)</b>               | <b>60</b> |           | <b>892,014,465,088</b>   | <b>(212,783,660,031)</b> |
| <b>18. EPS</b>                                                | <b>70</b> | <b>23</b> | <b>2,743</b>             | <b>(654)</b>             |

**CASH FLOW STATEMENT**

As at Dec. 31th, 2009 (Indirect method)

Unit: VND

| Items                                                                                      | Code      | Note | Accumulation             |                            |
|--------------------------------------------------------------------------------------------|-----------|------|--------------------------|----------------------------|
|                                                                                            |           |      | 2009                     | 2008                       |
| <b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                            |           |      |                          |                            |
| <i>1. Profit before tax</i>                                                                | <i>1</i>  |      | <i>886,470,454,735</i>   | <i>(468,052,926,198)</i>   |
| <i>2. Adjustment in accounts</i>                                                           |           |      | <i>1,251,362,307,562</i> | <i>2,608,847,672,119</i>   |
| Fixed assets depreciation                                                                  | 2         |      | 901,050,015,275          | 933,650,295,603            |
| Provisions                                                                                 | 3         |      | 813,767,141              | 76,751,705,032             |
| Unrealized foreign exchange difference loss/gain                                           | 4         |      | 540,664,782,782          | 1,543,119,936,540          |
| Loss/gain from investment                                                                  | 5         |      | (366,878,825,300)        | (115,635,142,264)          |
| Interest expenses                                                                          | 6         |      | 175,712,567,664          | 170,960,877,208            |
| <i>3. Operating profit before the changes of current capital</i>                           | <i>8</i>  |      | <i>2,137,832,762,297</i> | <i>2,140,794,745,921</i>   |
| Changes in accounts receivables                                                            | 9         |      | (12,321,006,969)         | (862,775,629,907)          |
| Changes in inventories                                                                     | 10        |      | (66,798,464,541)         | (110,982,638,160)          |
| Changes in trade payables (exclude loan interest payable, corporation tax payable)         | 11        |      | 27,460,895,987           | 215,113,572,703            |
| Changes in prepaid expenses                                                                | 12        |      | 570,236,808              | (788,327,930)              |
| Paid interest                                                                              | 13        |      | (174,202,701,298)        | (920,912,812)              |
| Paid corporate income tax                                                                  | 14        |      | (30,503,745,710)         | (1,647,279,914)            |
| Other receivables                                                                          | 15        |      | 57,797,680               | 90,400,000                 |
| Other payables                                                                             | 16        |      | (8,453,879,705)          | (9,505,542,136)            |
| <i>Net cash provided by (used in) operating activities</i>                                 | <i>20</i> |      | <i>1,873,641,894,549</i> | <i>1,369,378,387,765</i>   |
| <b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                           |           |      |                          |                            |
| 1. Cash paid for purchase of capital assets and other long-term assets                     | 21        |      | (14,787,273,248)         | (229,215,088,142)          |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22        |      | 88,000,000               | 830,296,843                |
| 3. Cash paid for lending or purchase debt tools of other companies                         | 23        |      | (1,796,823,073,944)      | (3,085,000,000,000)        |
| 4. Withdrawal of lending or resale debt tools of other companies                           | 24        |      | 2,155,000,000,000        | 2,185,000,000,000          |
| 5. Cash paid for joining capital in other companies                                        | 25        |      | (1,435,557,500,000)      |                            |
| 6. Withdrawal of capital in other companies                                                | 26        |      |                          |                            |
| 7. Cash received from interest, dividend and distributed profit                            | 27        |      | 432,363,162,380          | 123,796,722,202            |
| <i>Net cash used in investing activities</i>                                               | <i>30</i> |      | <i>(659,716,684,812)</i> | <i>(1,004,588,069,097)</i> |
| <b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                          |           |      |                          |                            |
| 1. Cash received from issuing stock, other owners' equity                                  | 31        |      |                          |                            |
| 2. Cash paid to owners' equity, repurchase issued stock                                    | 32        |      |                          | (2,169,916,500)            |
| 3. Cash received from long-term and short-term borrowings                                  | 33        |      |                          | 75,074,414,034             |
| 4. Cash paid to principal debt                                                             | 34        |      | (343,423,051,000)        | (75,074,414,034)           |
| 5. Cash paid to financial lease debt                                                       | 35        |      |                          |                            |
| 6. Dividend, profit paid for owners                                                        | 36        |      |                          | (162,617,307,000)          |
| <i>Net cash (used in) provided by financing activities</i>                                 | <i>40</i> |      | <i>(343,423,051,000)</i> | <i>(164,787,223,500)</i>   |
| <b>Net cash during the period (20+30+40)</b>                                               | <b>50</b> |      | <b>870,502,158,737</b>   | <b>200,003,095,168</b>     |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>                                      | <b>60</b> |      | <b>512,800,801,199</b>   | <b>312,797,706,031</b>     |
| Influence of foreign exchange fluctuation                                                  | 61        |      |                          |                            |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61)</b>                                 | <b>70</b> |      | <b>1,383,302,959,936</b> | <b>512,800,801,199</b>     |