

BALANCE SHEET

As at Dec.31, 2014

Unit: VND

No.	Assets	Code	Note	Dec.31,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		291,784,960,118	174,081,939,335
I	Cash & Cash equivalents	110		71,438,742,406	42,270,420,266
1	Cash	111	V.01	36,438,742,406	11,350,420,266
2	Cash equivalents	112		35,000,000,000.00	30,920,000,000.00
II	Short-term financial investments	120	V.02	-	4,108,000,000
1	Short-term investments	121		-	4,108,000,000
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		64,493,586,760	26,816,699,964
1	Trade accounts receivables	131		47,714,665,886	25,561,257,314
2	Prepayment to suppliers	132		16,357,599,943	949,476,500
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	1,678,690,931	1,133,366,150
6	Provision for short-term doubtful debts	139		(1,257,370,000)	(827,400,000)
IV	Inventories	140		150,754,452,813	98,921,626,605
1	Inventories	141	V.04	150,754,452,813	98,921,626,605
2	Provision for devaluation of inventories	149		-	-
V	Other short-term assets	150		5,098,178,139	1,965,192,500
1	Short-term prepaid expenses	151		1,386,984,842	674,545,093
2	VAT deductible	152		816,810,637	489,919,060
3	Tax and accounts receivable from State budget	154	V.05	-	-
4	Other short-term assets	158		2,894,382,660	800,728,347

B	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		51,306,447,229	54,371,470,811
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
II	Fixed assets	220		49,757,354,452	52,645,889,029
1	Tangible fixed assets	221	V.08	20,094,848,166	22,323,345,573
	- Historical cost	222		36,429,264,302	35,785,114,840
	- Accumulated depreciation	223		(16,334,416,136)	(13,461,769,267)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	29,622,506,286	30,322,543,456
	- Historical cost	228		34,442,144,861	34,283,090,011
	- Accumulated depreciation	229		(4,819,638,575)	(3,960,546,555)
4	Construction in progress	230	V.11	40,000,000	-
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		-	-
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		-	-
3	Other long-term investments	258	V.13	-	-
4	Provision for devaluation of long-term financial investments	259		-	-
V	Other long-term assets	260		1,549,092,777	1,725,581,782
1	Long-term prepaid expenses	261	V.14	1,363,643,728	1,543,641,390
2	Deferred income tax assets	262	V.21	102,604,649	99,095,992
3	Others	268		82,844,400	82,844,400
VI.	Goodwill	269		-	-

	TOTAL ASSETS (270 = 100+200)	270		343,091,407,347	228,453,410,146
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	RESOURCES	Code	Note	Dec.31,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		195,369,157,824	127,986,052,721
I	Short-term liabilities	310		194,544,493,011	127,193,284,788
1	Short-term borrowing	311	V.15	-	-
2	Trade accounts payable	312		108,118,447,483	93,464,266,646
3	Advances from customers	313		70,494,124,319	26,744,281,580
4	Taxes and payable to state budget	314	V.16	7,555,587,368	2,079,570,647
5	Payable to employees	315		5,162,364,908	1,374,818,095
6	Payable expenses	316	V.17	630,542,114	832,417,236
7	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	782,929,842	1,432,932,917
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		1,800,496,977	1,264,997,667
II	Long-term liabilities	330		824,664,813	792,767,933
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		824,664,813	792,767,933
4	Long-term borrowing	334	V.20	-	-
5	Deferred income tax payable	335	V.21	-	-
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		-	-
9	Scientific and Technological Development fund	339		-	-
B	OWNER'S EQUITY	400		147,722,249,523	100,467,357,425
I	Capital sources and funds	410	V.22	147,722,249,523	100,467,357,425
1	Paid-in capital	411		80,000,000,000	80,000,000,000

2	Capital surplus	412		-	-
3	Other capital of owner	413		-	-
4	Treasury stock	414		-	-
5	Asset revaluation differences	415		-	-
6	Foreign exchange differences	416		-	-
7	Investment and development fund	417		-	-
8	Financial reserve fund	418		-	-
9	Other fund belong to owner's equity	419		-	-
10	Retained after-tax profit	420		67,722,249,523	20,467,357,425
11	Capital for construction work	421		-	-
II	Budget sources	430		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
C	MINORITY INTEREST	500		-	-
	TOTAL RESOURCES	440		343,091,407,347	228,453,410,146

Truong Long Engineering And Auto Joint Stock Company

INCOME STATEMENT

Quarter 4/2014

Items	Code	Note	Quarter 4		Accumulation fr. Jan. 01 to Dec. 31	
			2014	2013	2014	2013
1	2	3	4	5	6	7
1. Revenue of sales and services	01	VI.25	597,785,963,319	235,922,477,626	1,031,337,478,062	587,399,287,160
2. Deductions	02		-	-	-	34,545,455
3. Net sales and services (10 = 01 - 02)	10		597,785,963,319	235,922,477,626	1,031,337,478,062	587,364,741,705
4. Cost of sales	11	VI.27	542,590,896,124	218,612,438,757	943,170,327,123	538,898,570,597
5. Gross profit (20= 10-11)	20		55,195,067,195	17,310,038,869	88,167,150,939	48,466,171,108
6. Financial income	21	VI.26	811,135,124	323,929,754	1,882,072,586	1,290,921,464
7. Financial expenses	22	VI.28	36,495,421	115,327,666	556,369,398	1,333,050,574
- In which: Interest expense	23		23,632,674	82,143,078	450,532,559	1,203,234,284
8. Selling expenses	24		8,691,679,188	3,261,854,710	21,176,106,014	13,332,521,428
9. General & administrative expenses	25		5,104,918,675	3,874,292,478	14,605,541,054	11,608,286,118
10. Net operating profit [30=20+(21-22)-(24+25)]	30		42,173,109,035	10,382,493,769	53,711,207,059	23,483,234,452
11. Other income	31		3,422,613,107	153,050,600	20,271,449,745	1,934,655,859
12. Other expenses	32		24,358,621	180,050,600	28,808,621	183,782,000
13. Other profit (40=31-32)	40		3,398,254,486	(26,934,215)	20,242,641,124	1,750,873,859
14. Profit or loss in joint venture	45		-	-	-	-
15. Profit before tax (50=30+40)	50		45,571,363,521	10,355,559,554	73,953,848,183	25,234,108,311
16. Current corporate income tax expenses	51	VI.30	5,610,857,710	1,644,735,810	11,006,960,417	4,158,567,222
17. Deferred corporate income tax expenses	52	VI.30	(1,198,399)	(30,378,078)	(3,508,657)	(27,821,078)
18. Profit after tax (60=50-51-52)	60		39,961,704,210	8,741,201,822	62,950,396,423	21,103,362,167
18.1 Profit after tax of minorities	61		0	0	0	0
18.2 Profit after tax of the parent company's shareholders	62		39,961,704,210	8,741,201,822	62,950,396,423	21,103,362,167
19. EPS (VND/share)	70		4,995	1,093	7,868	2,638

CASH FLOW STATEMENT

Quarter 4/2014 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01		1,139,442,141,951	575,918,051,069
2. Cash paid for supplier	02		(1,000,398,193,151)	(506,933,095,067)
3. Cash paid for employee	03		(23,190,013,569)	(13,302,066,574)
4. Cash paid for interest	04		(5,259,577,746)	(6,248,904,566)
5. Cash paid for corporate income tax	05		(6,585,924,617)	(2,957,388,718)
6. Other receivables	06		83,678,137,036	106,718,609,943
7. Other payables	07		(103,037,871,692)	(49,975,975,515)
Net cash provided by (used in) operating activities	20		84,648,698,212	103,219,230,572
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(193,367,577)	(1,027,362,418)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		280,000,000	-
3. Cash paid for lending or purchase debt tools of other companies	23		-	-
4. Withdrawal of lending or resale debt tools of other companies	24		-	-
5. Cash paid for joining capital in other companies	25		(35,000,000,000)	(35,028,000,000)
6. Withdrawal of capital in other companies	26		35,028,000,000	6,155,394,235
7. Cash received from interest, dividend and distributed profit	27		332,657,687	658,722,961
Net cash used in investing activities	30		447,290,110	(29,241,245,222)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				-
1. Cash received from issuing stock, other owners' equity	31		-	-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		-	-
4. Cash paid to principal debt	34		(60,007,666,182)	(76,768,459,172)
5. Cash paid to financial lease debt	35		-	-

6. Dividend, profit paid for owners	36		-	-
Net cash (used in) provided by financing activities	40		(60,007,666,182)	(76,768,459,172)
Net cash during the period (20+30+40)	50		25,088,322,140	(2,790,473,822)
Cash and cash equivalents at beginning of year	60		11,350,420,266	14,140,894,088
Influence of foreign exchange fluctuation	61		-	-
Cash and cash equivalents at end of year (50+60+61)	70		36,438,742,406	11,350,420,266