

**BALANCE SHEET**

As at Dec.31, 2014

Unit: VND

| No.        | Assets                                                        | Code       | Note | Dec.31,2014            | Jan.01,2014            |
|------------|---------------------------------------------------------------|------------|------|------------------------|------------------------|
|            | 1                                                             | 2          | 3    | 4                      | 5                      |
| <b>A</b>   | <b>SHORT-TERM ASSETS (100 = 110+120+130+140+150)</b>          | <b>100</b> |      | <b>658,207,737,742</b> | <b>508,129,453,733</b> |
| <b>I</b>   | <b>Cash &amp; Cash equivalents</b>                            | <b>110</b> |      | <b>6,679,151,730</b>   | <b>22,648,816,119</b>  |
| 1          | Cash                                                          | 111        | V.01 | 6,679,151,730          | 22,648,816,119         |
| 2          | Cash equivalents                                              | 112        |      | -                      | -                      |
| <b>II</b>  | <b>Short-term financial investments</b>                       | <b>120</b> | V.02 | -                      | -                      |
| 1          | Short-term investments                                        | 121        |      | -                      | -                      |
| 2          | Provision for devaluation of short-term investments           | 129        |      | -                      | -                      |
| <b>III</b> | <b>Short-term receivables</b>                                 | <b>130</b> |      | <b>155,690,456,518</b> | <b>210,056,787,867</b> |
| 1          | Trade accounts receivables                                    | 131        |      | 154,674,989,904        | 208,258,195,119        |
| 2          | Prepayment to suppliers                                       | 132        |      | 1,015,466,614          | 1,792,280,172          |
| 3          | Short-term intercompany receivables                           | 133        |      | -                      | -                      |
| 4          | Receivables on percentage of construction contract completion | 134        |      | -                      | -                      |
| 5          | Other receivables                                             | 135        | V.03 | -                      | 6,312,576              |
| 6          | Provision for short-term doubtful debts                       | 139        |      | -                      | -                      |
| <b>IV</b>  | <b>Inventories</b>                                            | <b>140</b> |      | <b>490,478,879,614</b> | <b>269,899,809,272</b> |
| 1          | Inventories                                                   | 141        | V.04 | 490,478,879,614        | 269,899,809,272        |
| 2          | Provision for devaluation of inventories                      | 149        |      | -                      | -                      |
| <b>V</b>   | <b>Other short-term assets</b>                                | <b>150</b> |      | <b>5,359,249,880</b>   | <b>5,524,040,475</b>   |
| 1          | Short-term prepaid expenses                                   | 151        |      | 38,813,447             | 48,631,792             |
| 2          | VAT deductible                                                | 152        |      | 3,688,221,224          | 3,627,517,950          |
| 3          | Tax and accounts receivable from State budget                 | 154        | V.05 | 1,576,647,049          | 1,759,266,733          |
| 4          | Other short-term assets                                       | 158        |      | 55,568,160             | 88,624,000             |

|            |                                                              |            |      |                       |                       |
|------------|--------------------------------------------------------------|------------|------|-----------------------|-----------------------|
| <b>B</b>   | <b>LONG-TERM ASSETS (200 = 210+220+240+250+260)</b>          | <b>200</b> |      | <b>66,015,559,461</b> | <b>69,137,990,271</b> |
| <b>I</b>   | <b>Long-term receivables</b>                                 | <b>210</b> |      | -                     | -                     |
| 1          | Long-term receivables from customers                         | 211        |      | -                     | -                     |
| 2          | Capital receivable from subsidiaries                         | 212        |      | -                     | -                     |
| 3          | Long-term inter-company receivables                          | 213        | V.06 | -                     | -                     |
| 4          | Other long-term receivables                                  | 218        | V.07 | -                     | -                     |
| 5          | Provision for long-term doubtful debts                       | 219        |      | -                     | -                     |
| <b>II</b>  | <b>Fixed assets</b>                                          | <b>220</b> |      | <b>45,031,609,896</b> | <b>49,010,780,407</b> |
| 1          | Tangible fixed assets                                        | 221        | V.08 | 37,693,240,096        | 41,705,694,002        |
|            | - Historical cost                                            | 222        |      | 456,647,650,632       | 434,200,779,225       |
|            | - Accumulated depreciation                                   | 223        |      | (418,954,410,536)     | (392,495,085,223)     |
| 2          | Finance leases fixed assets                                  | 224        | V.09 | -                     | -                     |
|            | - Historical cost                                            | 225        |      | -                     | -                     |
|            | - Accumulated depreciation                                   | 226        |      | -                     | -                     |
| 3          | Intangible fixed assets                                      | 227        | V.10 | 7,127,486,397         | 7,305,086,405         |
|            | - Historical cost                                            | 228        |      | 17,301,529,799        | 16,806,179,799        |
|            | - Accumulated depreciation                                   | 229        |      | (10,174,043,402)      | (9,501,093,394)       |
| 4          | Construction in progress                                     | 230        | V.11 | 210,883,403           | -                     |
| <b>III</b> | <b>Property investment</b>                                   | <b>240</b> | V.12 | -                     | -                     |
|            | - Historical cost                                            | 241        |      | -                     | -                     |
|            | - Accumulated depreciation                                   | 242        |      | -                     | -                     |
| <b>IV</b>  | <b>Long-term financial investments</b>                       | <b>250</b> |      | <b>20,053,664,304</b> | <b>19,196,924,603</b> |
| 1          | Investment in subsidiaries                                   | 251        |      | -                     | -                     |
| 2          | Investment in associate or joint-venture companies           | 252        |      | -                     | -                     |
| 3          | Other long-term investments                                  | 258        | V.13 | 20,250,000,000        | 20,250,000,000        |
| 4          | Provision for devaluation of long-term financial investments | 259        |      | (196,335,696)         | (1,053,075,397)       |
| <b>V</b>   | <b>Other long-term assets</b>                                | <b>260</b> |      | <b>930,285,261</b>    | <b>930,285,261</b>    |
| 1          | Long-term prepaid expenses                                   | 261        | V.14 | -                     | -                     |
| 2          | Deferred income tax assets                                   | 262        | V.21 | 930,285,261           | 930,285,261           |
| 3          | Others                                                       | 268        |      | -                     | -                     |
| <b>VI.</b> | <b>Goodwill</b>                                              | <b>269</b> |      | -                     | -                     |

|  |                                     |            |  |                        |                        |
|--|-------------------------------------|------------|--|------------------------|------------------------|
|  | <b>TOTAL ASSETS (270 = 100+200)</b> | <b>270</b> |  | <b>724,223,297,203</b> | <b>577,267,444,004</b> |
|--|-------------------------------------|------------|--|------------------------|------------------------|

|           | <b>RESOURCES</b>                                 | <b>Code</b> | <b>Note</b> | <b>Dec.31,2014</b>     | <b>Jan.01,2014</b>     |
|-----------|--------------------------------------------------|-------------|-------------|------------------------|------------------------|
|           | <b>1</b>                                         | <b>2</b>    | <b>3</b>    | <b>4</b>               | <b>5</b>               |
| <b>A</b>  | <b>LIABILITIES (300 = 310+330)</b>               | <b>300</b>  |             | <b>421,474,965,831</b> | <b>299,110,584,649</b> |
| <b>I</b>  | <b>Short-term liabilities</b>                    | <b>310</b>  |             | <b>421,474,965,831</b> | <b>299,110,584,649</b> |
| 1         | Short-term borrowing                             | 311         | V.15        | 348,117,293,408        | 163,543,008,670        |
| 2         | Trade accounts payable                           | 312         |             | 48,961,450,150         | 120,363,325,225        |
| 3         | Advances from customers                          | 313         |             | -                      | 42,097                 |
| 4         | Taxes and payable to state budget                | 314         | V.16        | 4,616,451,823          | 2,357,251,469          |
| 5         | Payable to employees                             | 315         |             | 12,437,431,625         | 8,196,989,764          |
| 6         | Payable expenses                                 | 316         | V.17        | 297,677,273            | 184,559,506            |
| 7         | Intercompany payable                             | 317         |             | -                      | -                      |
| 8         | Payable in accordance with contracts in progress | 318         |             | -                      | -                      |
| 9         | Other short-term payables                        | 319         | V.18        | 2,652,896,329          | 1,339,790,029          |
| 10        | Provision for short-term liabilities             | 320         |             | -                      | -                      |
| 11        | Bonus and welfare fund                           | 323         |             | 4,391,765,223          | 3,125,617,889          |
| <b>II</b> | <b>Long-term liabilities</b>                     | <b>330</b>  |             | <b>-</b>               | <b>-</b>               |
| 1         | Long-term accounts payable-Trade                 | 331         |             | -                      | -                      |
| 2         | Long-term intercompany payable                   | 332         | V.19        | -                      | -                      |
| 3         | Other long-term payables                         | 333         |             | -                      | -                      |
| 4         | Long-term borrowing                              | 334         | V.20        | -                      | -                      |
| 5         | Deferred income tax payable                      | 335         | V.21        | -                      | -                      |
| 6         | Provision for unemployment allowance             | 336         |             | -                      | -                      |
| 7         | Provision for long-term liabilities              | 337         |             | -                      | -                      |
| 8         | Unrealised revenue                               | 338         |             | -                      | -                      |
| 9         | Scientific and Technological Development fund    | 339         |             | -                      | -                      |
| <b>B</b>  | <b>OWNER'S EQUITY</b>                            | <b>400</b>  |             | <b>302,748,331,372</b> | <b>278,156,859,355</b> |
| <b>I</b>  | <b>Capital sources and funds</b>                 | <b>410</b>  | V.22        | <b>302,748,331,372</b> | <b>278,156,859,355</b> |
| 1         | Paid-in capital                                  | 411         |             | 131,038,300,000        | 131,038,300,000        |

|           |                                     |            |      |                        |                        |
|-----------|-------------------------------------|------------|------|------------------------|------------------------|
| 2         | Capital surplus                     | 412        |      | -                      | -                      |
| 3         | Other capital of owner              | 413        |      | -                      | -                      |
| 4         | Treasury stock                      | 414        |      | -                      | -                      |
| 5         | Asset revaluation differences       | 415        |      | -                      | -                      |
| 6         | Foreign exchange differences        | 416        |      | -                      | -                      |
| 7         | Investment and development fund     | 417        |      | 78,622,980,000         | 43,622,998,069         |
| 8         | Financial reserve fund              | 418        |      | -                      | 27,557,178,270         |
| 9         | Other fund belong to owner's equity | 419        |      | -                      | -                      |
| 10        | Retained after-tax profit           | 420        |      | 93,087,051,372         | 75,938,383,016         |
| 11        | Capital for construction work       | 421        |      | -                      | -                      |
| <b>II</b> | <b>Budget sources</b>               | <b>430</b> |      | -                      | -                      |
| 1         | Bonus and welfare funds             | 431        |      | -                      | -                      |
| 2         | Budgets                             | 432        | V.23 | -                      | -                      |
| 3         | Budget for fixed asset              | 433        |      | -                      | -                      |
| <b>C</b>  | <b>MINORITY INTEREST</b>            | <b>500</b> |      | -                      | -                      |
|           | <b>TOTAL RESOURCES</b>              | <b>440</b> |      | <b>724,223,297,203</b> | <b>577,267,444,004</b> |

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Cat Loi Joint Stock Company

# INCOME STATEMENT

Quarter 4/2014

| Items                                                      | Code      | Note         | Quarter 4              |                        | Accumulation fr. Jan. 01 to Dec. 31 |                          |
|------------------------------------------------------------|-----------|--------------|------------------------|------------------------|-------------------------------------|--------------------------|
|                                                            |           |              | 2014                   | 2013                   | 2014                                | 2013                     |
| 1                                                          | 2         | 3            | 4                      | 5                      | 6                                   | 7                        |
| <b>1. Revenue of sales and services</b>                    | <b>01</b> | <b>VI.25</b> | <b>418,785,894,819</b> | <b>454,743,039,721</b> | <b>1,472,157,768,426</b>            | <b>1,602,041,379,642</b> |
| <b>2. Deductions</b>                                       | <b>02</b> |              | -                      | -                      | -                                   | -                        |
| <b>3. Net sales and services ( 10 = 01 - 02 )</b>          | <b>10</b> |              | <b>418,785,894,819</b> | <b>454,743,039,721</b> | <b>1,472,157,768,426</b>            | <b>1,602,041,379,642</b> |
| <b>4. Cost of sales</b>                                    | <b>11</b> | <b>VI.27</b> | <b>377,652,656,296</b> | <b>419,858,369,328</b> | <b>1,305,989,545,044</b>            | <b>1,460,469,358,822</b> |
| <b>5. Gross profit (20= 10-11)</b>                         | <b>20</b> |              | <b>41,133,238,523</b>  | <b>34,884,670,393</b>  | <b>166,168,223,382</b>              | <b>141,572,020,820</b>   |
| <b>6. Financial income</b>                                 | <b>21</b> | <b>VI.26</b> | <b>617,266,370</b>     | <b>144,087,574</b>     | <b>1,006,728,978</b>                | <b>475,649,176</b>       |
| <b>7. Financial expenses</b>                               | <b>22</b> | <b>VI.28</b> | <b>8,565,489,759</b>   | <b>3,265,416,674</b>   | <b>25,351,566,463</b>               | <b>16,218,189,400</b>    |
| - In which: Interest expense                               | 23        |              | 4,707,210,972          | 2,891,565,765          | 17,791,951,722                      | 12,087,230,178           |
| <b>8. Selling expenses</b>                                 | <b>24</b> |              | <b>8,351,357,085</b>   | <b>6,483,967,260</b>   | <b>28,081,649,126</b>               | <b>25,186,541,895</b>    |
| <b>9. General &amp; administrative expenses</b>            | <b>25</b> |              | <b>9,722,852,290</b>   | <b>8,105,305,257</b>   | <b>27,757,611,322</b>               | <b>23,388,324,965</b>    |
| <b>10. Net operating profit [30=20+(21-22)-(24+25)]</b>    | <b>30</b> |              | <b>15,110,805,759</b>  | <b>17,174,068,776</b>  | <b>85,984,125,449</b>               | <b>77,254,613,736</b>    |
| <b>11. Other income</b>                                    | <b>31</b> |              | <b>6,790,000</b>       | <b>388,895,421</b>     | <b>529,160,901</b>                  | <b>1,153,212,192</b>     |
| <b>12. Other expenses</b>                                  | <b>32</b> |              | -                      | <b>95,319,936</b>      | <b>142,450,511</b>                  | <b>279,388,056</b>       |
| <b>13. Other profit (40=31-32)</b>                         | <b>40</b> |              | <b>6,790,000</b>       | <b>293,575,485</b>     | <b>386,710,390</b>                  | <b>873,824,136</b>       |
| <b>14. Profit or loss in joint venture</b>                 | <b>45</b> |              | -                      | -                      | -                                   | -                        |
| <b>15. Profit before tax ( 50=30+40)</b>                   | <b>50</b> |              | <b>15,117,595,759</b>  | <b>17,467,644,261</b>  | <b>86,370,835,839</b>               | <b>78,128,437,872</b>    |
| 16. Current corporate income tax expenses                  | 51        | VI.30        | 4,136,788,111          | 1,956,219,973          | 14,843,914,822                      | 6,888,846,906            |
| 17. Deferred corporate income tax expenses                 | 52        | VI.30        | -                      | -                      | -                                   | -                        |
| <b>18. Profit after tax (60=50-51-52)</b>                  | <b>60</b> |              | <b>10,980,807,648</b>  | <b>15,511,424,288</b>  | <b>71,526,921,017</b>               | <b>71,239,590,966</b>    |
| 18.1 Profit after tax of minorities                        | 61        |              | 0                      | 0                      | 0                                   | 0                        |
| 18.2 Profit after tax of the parent company's shareholders | 62        |              | 10,980,807,648         | 15,511,424,288         | 71,526,921,017                      | 71,239,590,966           |
| <b>19. EPS (VND/share)</b>                                 | <b>70</b> |              | 838                    | 1,184                  | 5,458                               | 5,437                    |

Cat Loi Joint Stock Company

# CASH FLOW STATEMENT

Quarter 4/2014(Indirect method)

Unit: VND

| No.       | Items                                                                                   | Code | Note | Accumulation fr. Jan. 01 to Dec. 31 |                  |
|-----------|-----------------------------------------------------------------------------------------|------|------|-------------------------------------|------------------|
|           |                                                                                         |      |      | 2014                                | 2013             |
| 1         | 2                                                                                       | 3    | 4    | 5                                   | 6                |
| <b>I</b>  | <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                            |      |      |                                     |                  |
| 1         | Profit before tax                                                                       | 01   |      | 86,370,835,839                      | 78,128,437,872   |
| 2         | Adjustment in accounts                                                                  |      |      |                                     |                  |
|           | Fixed assets depreciation                                                               | 02   |      | 27,678,481,607                      | 25,955,473,550   |
|           | Provisions                                                                              | 03   |      | (856,739,701)                       | (848,752,560)    |
|           | Unrealized foreign exchange difference loss/gain                                        | 04   |      | 107,179,170                         | 71,601,682       |
|           | Loss/gain from investment                                                               | 05   |      | (792,133,089)                       | (692,535,472)    |
|           | Loan interest expenses                                                                  | 06   |      | 17,791,951,722                      | 12,087,230,178   |
| 3         | Operating profit before the changes of current capital                                  | 08   |      | 130,299,575,548                     | 114,701,455,250  |
|           | Changes in accounts receivable                                                          | 09   |      | 54,526,303,599                      | (56,816,651,371) |
|           | Changes in inventories                                                                  | 10   |      | (220,579,070,342)                   | 44,375,346,325   |
|           | Changes in trade payables (interest payable, income tax payable)                        | 11   |      | (72,160,164,161)                    | 70,804,797,307   |
|           | Changes in prepaid expenses                                                             | 12   |      | 9,818,345                           | 12,367,027       |
|           | Loan interest paid                                                                      | 13   |      | (17,678,833,955)                    | (12,240,224,164) |
|           | Corporate income tax paid                                                               | 14   |      | (12,663,346,684)                    | (7,042,271,626)  |
|           | Other receivables                                                                       | 15   |      | 350,000,000                         | 120,000,000      |
|           | Other payables                                                                          | 16   |      | (430,000,000)                       | (120,000,000)    |
|           | Net cash provided by (used in) operating activities                                     | 20   |      | (138,325,717,650)                   | 153,794,818,748  |
| <b>II</b> | <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                            |      |      |                                     |                  |
| 1         | Cash paid for purchase of capital assets and other long-term assets                     | 21   |      | (23,699,311,096)                    | (8,006,914,804)  |
| 2         | Cash received from liquidation or disposal of capital assets and other long-term assets | 22   |      | 430,909,090                         | 581,409,091      |
| 3         | Cash paid for lending or purchase debt tools of other companies                         | 23   |      | -                                   | -                |

|            |                                                               |           |                         |                          |
|------------|---------------------------------------------------------------|-----------|-------------------------|--------------------------|
| 4          | Withdrawal of lending or resale debt tools of other companies | 24        | -                       | 2,298,999,600            |
| 5          | Cash paid for joining capital in other companies              | 25        | -                       | -                        |
| 6          | Withdrawal of capital in other companies                      | 26        | -                       | -                        |
| 7          | Cash received from interest, dividend and distributed profit  | 27        | 361,223,999             | 362,228,781              |
|            | <b>Net cash used in investing activities</b>                  | <b>30</b> | <b>(22,907,178,007)</b> | <b>(4,764,277,332)</b>   |
| <b>III</b> | <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                  |           |                         |                          |
| 1          | Cash received from issuing stock, other owners' equity        | 31        | -                       | -                        |
| 2          | Cash paid to owners' equity, repurchase issued stock          | 32        | -                       | -                        |
| 3          | Cash received from long-term and short-term borrowings        | 33        | 1,601,591,503,387       | 1,279,398,841,158        |
| 4          | Cash paid to principal debt                                   | 34        | (1,417,017,218,649)     | (1,397,799,950,174)      |
| 5          | Cash paid to financial lease debt                             | 35        | -                       | -                        |
| 6          | Dividend, profit paid for owners                              | 36        | (39,311,334,675)        | (26,207,664,000)         |
|            |                                                               |           | -                       | -                        |
|            | <b>Net cash (used in) provided by financing activities</b>    | <b>40</b> | <b>145,262,950,063</b>  | <b>(144,608,773,016)</b> |
|            | <b>Net cash during the period (50=20+30+40)</b>               | <b>50</b> | <b>(15,969,945,594)</b> | <b>4,421,768,400</b>     |
|            | <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>         | <b>60</b> | <b>22,648,816,119</b>   | <b>18,226,046,047</b>    |
|            | Influence of foreign exchange change                          | 61        | 281,205                 | 1,001,672                |
|            | <b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>               | <b>70</b> | <b>6,679,151,730</b>    | <b>22,648,816,119</b>    |